

**Annual Work Plan  
Country: Armenia**

- UNDAF Outcome 1:** Inclusive and sustainable growth is promoted by reducing disparities and expanding economic and social opportunities for vulnerable groups.
- Expected CP Outcome 1.1:** National policies, strategies and programmes reduce disparities between regions and specific vulnerable groups.
- Expected CP Output 1.1.3:** Regulatory framework and mechanisms/enabling environment including access to credit and entrepreneurship training, to establish and revitalize SME(s) strengthened.
- Implementing partner:** Ministry of Territorial Administration
- Responsible parties:** Ministry of Economy
- Other Partners:** Ministry of Economy, Local NGOs and CBOs, Private Sector, SME DNC.

In 2010, UNDP Armenia in the framework of this AWP will work towards reduction of poverty and income inequality levels through introduction of innovative income generation schemes and mechanisms. In particular, UNDP will support the implementation of the SME State Support Program and introduce/improve business support services to small and medium enterprises at central and regional levels. Moreover, UNDP will develop SME support mechanisms and will strengthen the capacity of SME Development National Center. Also, it will improve the knowledge and business skills of start-up SMEs and contribute to the increase of employment and business opportunities for the poor and socially disadvantaged.

The AWP will be the instrument referred to as the Project Document in Article 1 of the SBAA between the Government of Armenia and UNDP, signed on March 8, 1995 and ratified on February 9, 2000.

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**Agreed by Implementing Partner:**

**Name:** Vache Terteryan \_\_\_\_\_  
**Title:** First Deputy Minister of Territorial Administration signature date

**Agreed by UNDP:**

**Name:** Dafina Gercheva \_\_\_\_\_  
**Title:** UNDP Resident Representative signature date

AWP 2010 on National policies, strategies and programmes reduce disparities between regions and specific vulnerable groups.



EXPECTED OUTPUTS & MONITORING ACTIVITIES	Key Activities/Annual Output targets <i>List all the activities to be undertaken during the year towards stated output, including details</i>	TIMEFRAME of the year				RESP. PARTY	PLANNED BUDGET			
		Q1	Q2	Q3	Q4		DONOR ID	Budget code	Amount in USD 2010	
<b>Support to SME Development</b>										
Output 1.1.3 Regulatory framework and mechanisms/enabling environment including access to credit and entrepreneurship training, to establish and revitalize SME(s) strengthened.  <u>Output Indicator 1:</u> No. new businesses/SMEs established by the graduates of "Support to start-ups" Programme.  <u>Output Indicator 2:</u> Level of satisfaction of the services provided by SME DNC.  <u>Output Indicator 3:</u> No. of regulatory documents promoting SMEs developed and introduced.  Baseline: 1. 409 entrepreneurs	<b>Activity 1.</b> <b><i>Development of SME support mechanisms and strengthening the capacity of SME DNC</i></b>	X	X	X	X	Ministry of Economy	UNDP			
	1.1. Provision of support to Enterprise Europe Network Correspondence Centre in Armenia 1.2. Strengthening the capacity of SME DNC								Contractual Services/Comp. (72100)	46,000
									<b>UNDP subtotal</b>	<b>46,000</b>
									<b>Activity 1 Total:</b>	<b>46,000</b>
	<b>Activity 2.</b> <b><i>Cluster development and improvement of knowledge and business skills of start-up SMEs</i></b>	X	X	X	X	Ministry of Economy	UNDP	Local consultants (71300)	15,000	
	2.1. Implement start-up business support programs in the regions of Armenia in all marzes. 2.2. Revolving Fund for SMEs							GOV	Contractual Services/Comp. (72100)	63,000
	2.3 Development of cluster for B&B and hospitality services 2.4. New business models program creation and implementation in the regions of Armenia							Contractual Services/Comp. (72100)	92,000	
								F&A (75100)	6,440	
							<b>Gov subtotal</b>	<b>98,440</b>		
							<b>UNDP subtotal</b>	<b>78,000</b>		
							<b>Activity 2 Total:</b>	<b>176,440</b>		

<p>trained, 90 registered new businesses, (2006-09)</p> <p>2. System of Indicators to evaluate SME development projects elaborated; Monitoring Handbook developed with the support of OSCE</p> <p>3. By the end of 2009 a number of new mechanisms developed and introduced to promote SME sector, such as: equity financing, secondary leasing, loan guarantee.</p> <p>Targets for 2010:</p> <p>1. 1 cluster developed,</p> <p>2. 60 new businesses established out of around 200 entrepreneurs trained.</p>	<p><b>Activity 3.</b> <b><i>Provide information, consulting and promotional services to the SME s at central and regional level</i></b></p>	X	X	X	X	Ministry of Economy	UNDP	Contractual Services/Comp. (72100)	32,000
	<p>3.1. PR campaign on SME DNC activity (development and broadcasting of TV programs on the regular basis throughout the year)</p>						GOV	Contractual Services/Comp. (72100)	94,910
	<p>3.2. Publishing of information booklets for SMEs</p>							F&A (75100)	6,650
	<p>3.3.Support the delivery of market promotion services to SMEs</p> <p>3.4. Provision of training and consulting services to SMEs</p>							<b>Gov subtotal</b>	<b>101,560</b>
								<b>UNDP subtotal</b>	<b>32,000</b>
								<b>Activity 3 Total:</b>	<b>133,560</b>

	<b>Activity 4</b> <b>Project implementation, monitoring/evaluation</b>  <i>Develop and quarterly revise detailed Work-plans</i>  <i>Prepare quarterly progress reports</i>  <i>Prepare annual progress report</i>  <i>Conduct regular field visits</i>	X	X	X	X	Ministry of Economy	UNDP	Service contracts Ind. (71400) + (IT&M&E)  Travel (71600)  Professional Services (74100)  Miscellaneous (74500)  <b>UNDP subtotal</b>  <b>Activity 4 Total:</b>	38,6  2,350  2,000  1,000  <b>44,000</b>  <b>44,000</b>
								<b>Budget Total</b>  <b>UNDP Total</b>  <b>Government Total</b>	<b>400,000</b>  200,000  200,000